BGM Item 12
(BGM EC Item 6)
1524: 6/17

American Baptist Churches USA

Financial Report
As of April 30, 2017

Board of General Ministries
Executive Committee

Portland, OR

June 27-29, 2017

American Baptist Churches - USA
Financial Notes
For the Year Ended April 30, 2017

Overall

Overall the year-to-date financials show a net gain of $81K primarily due to the Biennial which has a gain of $139K. *This is only a snapshot of the Biennials Profit and Loss statement for the end of April. The revenues and expenses will change when the August statements are generated and all financial information has been entered in the Biennial Profit and Loss statement.*

Net revenue compared to last year is down ($248K). The primary reason for the decrease in revenue is ABCUSA Departments which had a decrease of ($214K). Net revenue is determined by subtracting the Biennial from this year and last year since there was no Biennial in 2016.

Development Office

The Development office had a loss of ($86K). Revenues realized by this department flow through other departments.

Women in Ministry

Revenue is up $15K. This increase is 32% above last year.

United Mission

Total UM is $2,404,022. This is a decrease of ($191,286) from the prior year. This represents a reduction of 7.37%.

AMERICAN BAPTIST CHURCHES - USA
Balance Sheet
As of 04/30/2017
(In Whole Numbers)

		Current Year	Prior Year
ASSETS			
	Cash & Cash Equivalents	1,669,147	2,137,453
	Certificate of Deposit	541,893	535,404
	Accounts Receivable from Baptist Related Organizations	646,103	456,946
	Prepaid Expenses and Other Assets	86,015	65,113
	Notes Receivable	3,993,191	4,885,150
	Other Assets	4,200	4,200
	Investment, at Market	22,906,569	20,894,268
	588 Partnership Share	-	7,499,546
	P,P, and E, Net of Accumulated Depreciation	7,092,557	491,182
	Lease Acqusition Costs, Net of Accumulated Amortization	105,320	122,228
	Asset Whose Use is Limited	-	261,385
	Total Assets	**37,044,995**	**36,568,174**
LIABILITIES			
	Accounts Payable and Accrued Liabilities	139,222	377,837
	Funds of Others	250,604	258,303
	Funds Held for Others	974,229	1,064,086
	Deferred Lease Revenue	1,656,016	1,752,492
	Total Liabilities	**3,020,071**	**3,452,718**
NET ASSETS			
	Unrestricted: Board Designated	22,730,400	22,204,017
	Unrestricted: Board Undesignated	2,905,805	3,029,811
	Temporarily Restricted	4,918,201	5,051,435
	Permanently Restricted	2,832,571	2,834,562
	Gain/Loss	637,947	(4,369)
	Total NET ASSETS	**37,044,995**	**36,568,174**
	Grand Total	**-**	**-**

Comparative Statement of Revenues and Expenses for year to date ending APRIL, 2017 and 2016

	ABCUSA Depts	Non Operating	Denom. Emphasis	Development Office	Transition Ministries	MRD	RP	WIM	Biennial	Total
APRIL 2017										
Revenue	860,320.86	-	387.45	-	276,340.15	193,838.76	122,453.83	46,777.00	233,010.00	1,733,128.05
Expense	822,478.88	-	2,274.31	86,462.19	279,458.29	198,938.82	122,713.04	45,362.92	94,213.94	1,651,902.39
Net	37,841.98	-	(1,886.86)	(86,462.19)	(3,118.14)	(5,100.06)	(259.21)	1,414.08	138,796.06	81,225.66
APRIL 2016										
Revenue	1,074,793.77	-	-	-	298,915.18	221,394.07	121,949.95	31,209.71	-	1,748,262.68
Expense	971,129.11	-	10,163.58	77,924.91	310,121.08	215,417.94	104,368.36	39,926.07	250.00	1,729,301.05
Net	103,664.66	-	(10,163.58)	(77,924.91)	(11,205.90)	5,976.13	17,581.59	(8,716.36)	(250.00)	18,961.63
Variance APRIL 2017- APRIL 2016										
Revenue	(214,472.91)	-	387.45	-	(22,575.03)	(27,555.31)	503.88	15,567.29	233,010.00	(15,134.63)
Expense	(148,650.23)	-	(7,889.27)	8,537.28	(30,662.79)	(16,479.12)	18,344.68	5,436.85	93,963.94	(77,398.66)
Net	(65,822.68)	-	8,276.72	(8,537.28)	8,087.76	(11,076.19)	(17,840.80)	10,130.44	139,046.06	62,264.03

ABCUSA Total Summary

	Current Year Actual	YTD Budget - Original	YTD Budget Variance - Original	Prior Year Actual	Current Year Change	Total Budget $ - Original	Total Budget Variance - Original
REVENUE							
DENOMINATIONAL EMPHASIS	387	35,555	(35,168)	0	387	106,666	(106,279)
ABCUSA	860,321	984,427	(124,106)	1,074,793	(214,472)	2,953,280	(2,092,959)
DEVELOPMENT OFFICE	0	0	0	0	0	0	0
REPRESENTATIVE PROCESS	122,454	131,333	(8,879)	121,950	504	394,000	(271,546)
TRANSITION MINISTRIES	276,340	292,167	(15,827)	298,915	(22,575)	876,500	(600,160)
MISSION RESOURCE DEVELOPMEI	193,839	226,367	(32,528)	221,394	(27,555)	679,100	(485,261)
WOMEN IN MINISTRY	46,777	56,769	(9,992)	31,210	15,567	170,307	(123,530)
BIENNIAL	233,010	263,367	(30,357)	0	233,010	790,100	(557,090)
Total REVENUE	**1,733,128**	**1,989,985**	**(256,857)**	**1,748,262**	**(15,134)**	**5,969,953**	**(4,236,825)**
EXPENSES							
DENOMINATIONAL EMPHASIS	2,274	18,933	16,659	10,164	(7,889)	56,800	54,526
ABCUSA	822,479	862,847	40,916	971,129	(149,198)	2,588,541	1,766,609
DEVELOPMENT OFFICE	86,462	108,496	22,034	77,925	8,537	325,487	239,025
REPRESENTATIVE PROCESS	122,713	131,333	8,620	104,368	18,345	394,000	271,287
TRANSITION MINISTRIES	279,458	286,434	6,976	310,121	(30,663)	859,303	579,845
MISSION RESOURCE DEVELOPMEI	198,939	226,367	27,428	215,418	(16,479)	679,100	480,161
WOMEN IN MINISTRY	45,363	40,975	(4,388)	39,926	5,437	122,926	77,563
BIENNIAL	94,214	273,250	179,036	250	93,964	819,750	725,536
Total EXPENSES	**1,651,902**	**1,948,635**	**297,281**	**1,729,301**	**(77,946)**	**5,845,907**	**4,194,552**
Net Revenue & Expenses	**81,226**	**41,348**	**40,425**	**18,962**	**62,811**	**124,046**	**(42,273)**

ABCUSA Depts.

	Current Year Actual	YTD Budget - Original	YTD Budget Variance - Original	Prior Year Actual	Current Year Change	Total Budget $ - Original	Total Budget Variance - Original
REVENUE							
MISSION FUNDING ABCUSA	271,708	297,566	(25,859)	291,303	(19,595)	892,699	(620,991)
GENERAL SECRETARY	1,476	11,667	(10,190)	1,158	318	35,000	(33,524)
COOPERATIVE CHRISTIANITY	0	28,222	(28,222)	0	0	84,667	(84,667)
HUMAN RESOURCES	15,034	12,495	2,539	59,146	(44,113)	37,485	(22,451)
OFFC OF TRAVEL & CONF PLAN	97,000	97,000	0	104,069	(7,069)	291,000	(194,000)
ACCOUNTING	47,792	38,738	9,054	41,739	6,053	116,213	(68,421)
ABC INFORMATION	67,504	82,980	(15,476)	67,196	308	248,941	(181,437)
PER DIEM	61,967	44,667	17,300	43,433	18,534	134,000	(72,033)
PRODUCT SALES	0	0	0	340	(340)	0	0
GENERAL COSTS	297,841	371,092	(73,251)	466,410	(168,569)	1,113,275	(815,434)
Total REVENUE	**860,321**	**984,427**	**(124,106)**	**1,074,794**	**(214,473)**	**2,953,280**	**(2,092,959)**
EXPENSES							
GENERAL SECRETARY	118,286	137,118	18,832	138,547	(20,261)	411,354	293,068
TREASURER'S OFFICE	110,696	109,340	(1,355)	103,585	7,111	328,021	217,325
REGIONAL MINISTRIES	111,510	109,241	(2,269)	107,228	4,282	327,723	216,213
COOPERATIVE CHRISTIANITY	34,484	41,222	6,739	46,506	(12,022)	123,667	89,183
HUMAN RESOURCES	13,544	15,184	1,640	66,037	(52,493)	45,552	32,008
OFFC OF TRAVEL & CONF PLAN	95,149	103,518	8,369	101,884	(6,736)	310,555	215,406
ACCOUNTING	146,082	139,915	(6,168)	138,476	7,606	419,744	273,662
ABC INFORMATION	89,291	91,263	1,972	63,531	25,760	273,788	184,497
PER DIEM	59,326	42,667	(16,659)	41,825	17,501	128,000	68,674
GENERAL COSTS	43,565	73,379	29,814	163,511	(119,946)	220,137	176,572
MINISTER'S ORIENTATION CON	547	0	(547)	0	547	0	(547)
Total EXPENSES	**822,479**	**862,847**	**40,368**	**971,129**	**(148,650)**	**2,588,541**	**1,766,062**
Net Revenue & Expenses	**37,842**	**121,580**	**(83,738)**	**103,665**	**(65,823)**	**364,739**	**(326,897)**

Total ABCUSA Detail

	Current Year Actual	YTD Budget - Original	Variance - Original	Prior Year Actual	Current Year Change	Total Budget $ - Original	Variance - Original
REVENUE							
MISSION FUNDING ABCUSA	271,708	297,566	(25,859)	291,303	(19,595)	930,671	(658,963)
GENERAL SECRETARY	1,476	11,667	(10,190)	1,158	318	35,000	(33,524)
COOPERATIVE CHRISTIANITY	0	28,222	(28,222)	0	0	16,667	(16,667)
HUMAN RESOURCES	15,034	12,495	2,539	59,146	(44,113)	176,237	(161,203)
OFFC OF TRAVEL & CONF PLAI	97,000	97,000	0	104,069	(7,069)	309,288	(212,288)
ACCOUNTING	47,792	38,738	9,054	41,739	6,053	113,638	(65,846)
DENOMINATIONAL EMPHASIS	387	35,555	(35,168)	0	387	156,666	(156,279)
ABC INFORMATION	67,504	82,980	(15,476)	67,196	308	228,941	(161,437)
PER DIEM	61,967	44,667	17,300	43,433	18,534	120,000	(58,033)
REPRESENTATIVE PROCESS	122,454	131,333	(8,879)	121,950	504	394,083	(271,629)
BIENNIAL	233,010	263,367	(30,357)	0	233,010	0	233,010
DEVELOPMENT OFFICE	0	0	0	0	0	249,500	(249,500)
PRODUCT SALES	0	0	0	340	(340)	0	0
MISSION RESOURCE DEVELOPI	193,839	226,367	(32,528)	221,394	(27,555)	661,868	(468,029)
TRANSITION MINISTRIES	276,340	292,167	(15,827)	298,915	(22,575)	801,200	(524,860)
WOMEN IN MINISTRY	46,777	56,769	(9,992)	31,210	15,567	122,318	(75,541)
GENERAL COSTS	297,841	371,092	(73,251)	466,410	(168,569)	830,784	(532,943)
Total REVENUE	**1,733,128**	**1,989,984**	**(256,856)**	**1,748,263**	**(15,135)**	**5,146,861**	**(3,413,733)**
EXPENSES							
GENERAL SECRETARY	118,286	137,118	18,832	138,547	(20,261)	444,026	325,740
TREASURER'S OFFICE	110,696	109,340	(1,355)	103,585	7,111	318,993	208,297
REGIONAL MINISTRIES	111,510	109,241	(2,269)	107,228	4,282	334,937	223,427
COOPERATIVE CHRISTIANITY	34,484	41,222	6,739	46,506	(12,022)	119,068	84,584
HUMAN RESOURCES	13,544	15,184	1,640	66,037	(52,493)	181,132	167,588
OFFC OF TRAVEL & CONF PLAI	95,149	103,518	8,369	101,884	(6,736)	363,615	268,466
ACCOUNTING	146,082	139,915	(6,168)	138,476	7,606	449,430	303,348
DENOMINATIONAL EMPHASIS	2,274	18,933	16,659	10,164	(7,889)	114,200	111,926
ABC INFORMATION	89,291	91,263	1,972	63,531	25,760	258,468	169,177
PER DIEM	59,326	42,667	(16,659)	41,825	17,501	114,000	54,674
REPRESENTATIVE PROCESS	122,713	131,333	8,620	104,368	18,345	394,083	271,370
BIENNIAL	94,214	273,250	179,036	250	93,964	0	(94,214)
DEVELOPMENT OFFICE	86,462	108,496	22,033	77,925	8,537	326,153	239,691
MISSION RESOURCE DEVELOPI	198,939	226,367	27,428	215,418	(16,479)	661,868	462,929
TRANSITION MINISTRIES	279,458	286,434	6,976	310,121	(30,663)	752,687	473,229
WOMEN IN MINISTRY	45,363	40,975	(4,388)	39,926	5,437	107,275	61,912
GENERAL COSTS	43,565	73,379	29,814	163,511	(119,946)	206,927	163,362
MINISTER'S ORIENTATION COI	547	0	(547)	0	547	0	(547)
Total EXPENSES	**1,651,902**	**1,948,636**	**296,734**	**1,729,301**	**(77,399)**	**5,146,862**	**3,494,960**
Net Revenue & Expenses	**81,226**	**41,348**	**39,877**	**18,962**	**62,264**	**(1)**	**81,227**

54 - Representative Process Summary

	Current Year Actual	YTD Budget - Original	YTD Budget Variance - Original	Prior Year Actual	Current Year Change	Total Budget $ - Original	Total Budget Variance - Original
REVENUE							
UM UNDESIGNATED - RP	122,024	131,333	(9,309)	121,368	656	394,000	(271,976)
OTHER INCOME	429	0	429	582	(152)	0	429
Total REVENUE	**122,454**	**131,333**	**(8,879)**	**121,950**	**504**	**394,000**	**(271,546)**
EXPENSES							
PRESIDENTS EXPENSE	7,562	5,667	(1,895)	10,477	(2,916)	17,000	9,438
BOARD	16,836	25,000	8,164	4,043	12,793	75,000	58,164
BOARD EXECUTIVE COMM.	14,200	7,333	(6,867)	10,226	3,974	22,000	7,800
PROGRAM EXECUTIVE COMM.	253	0	(253)	0	253	0	(253)
BIENNIAL PROGRAM COMM.	0	1,975	1,975	10,638	(10,638)	5,925	5,925
NATIONAL LEADERSHIP COUN(	14,196	8,333	(5,862)	18,796	(4,600)	25,000	10,804
REGION. EXEC. MINISTERS COU	56	833	777	0	56	2,500	2,444
CAUCUS ADMINISTRATION	12,056	17,333	5,277	12,763	(706)	52,000	39,944
OTHER EXPENSE	57,554	64,858	7,304	37,425	20,129	194,575	137,021
Total EXPENSES	**122,713**	**131,333**	**8,620**	**104,368**	**18,345**	**394,000**	**271,287**
Net Revenue & Expenses	**(259)**	**0**	**(259)**	**17,582**	**(17,841)**	**0**	**(259)**

54 - Representative Process Detail

	Current Year Actual	YTD Budget - Original	YTD Budget Variance - Original	Prior Year Actual	Current Year Change	Total Budget - Original	Total Budget Variance - Original
REVENUE							
TARGETED GIVING	429.41	0.00	429.41	581.90	(152.49)	0.00	429.41
UM UNDESIGNATED - RP	122,024.42	131,333.32	(9,308.90)	121,368.05	656.37	394,000.00	(271,975.58)
Total REVENUE	**122,453.83**	**131,333.32**	**(8,879.49)**	**121,949.95**	**503.88**	**394,000.00**	**(271,546.17)**
EXPENSES							
POSTAGE EXPENSE	56.38	91.68	35.30	0.00	56.38	275.00	218.62
TELEPHONE-TOLLS, SPECIAL	295.64	66.68	(228.96)	240.48	55.16	200.00	(95.64)
PRINTING/LITERATURE EXPENSE	0.00	500.00	500.00	0.00	0.00	1,500.00	1,500.00
PHOTOCOPIES EXPENSE	0.00	533.32	533.32	0.00	0.00	1,600.00	1,600.00
MISCELLANEOUS EXPENSE	0.00	0.00	0.00	577.80	(577.80)	0.00	0.00
BIENNIAL EXPENSE	0.00	8,333.32	8,333.32	0.00	0.00	25,000.00	25,000.00
PROFESSIONAL FEE - LEGAL	11,917.47	20,000.00	8,082.53	19,133.60	(7,216.13)	60,000.00	48,082.53
TRAVEL & CONFERENCE	16,666.68	16,666.68	0.00	17,037.00	(370.32)	50,000.00	33,333.32
TASK FORCES EXPENSE	86.25	0.00	(86.25)	320.73	(234.48)	0.00	(86.25)
PAST PRESIDENT'S EXPENSE	4,008.00	1,166.68	(2,841.32)	3,707.60	300.40	3,500.00	(508.00)
PRESIDENT'S EXPENSE	3,313.16	3,333.32	20.16	6,034.05	(2,720.89)	10,000.00	6,686.84
VICE PRESIDENT'S EXPENSE	240.36	1,166.68	926.32	735.78	(495.42)	3,500.00	3,259.64
BOARD EXPENSE	16,836.39	25,000.00	8,163.61	4,043.06	12,793.33	75,000.00	58,163.61
BD EXEC COMMITEE	14,200.43	7,333.32	(6,867.11)	10,226.39	3,974.04	22,000.00	7,799.57
PROGRAM EXECUTIVE COMM.	253.01	0.00	(253.01)	0.00	253.01	0.00	(253.01)
MISSION TABLE	0.00	12,000.00	12,000.00	0.00	0.00	36,000.00	36,000.00
BIENNIAL PROGRAM COMM.	0.00	1,975.00	1,975.00	10,637.70	(10,637.70)	5,925.00	5,925.00
GEN SECRETARY SEARCH	27,615.37	0.00	(27,615.37)	0.00	27,615.37	0.00	(27,615.37)
TASK FORCE CONTINGENCY	0.00	3,000.00	3,000.00	0.00	0.00	9,000.00	9,000.00
NAT LDR COUNCIL (GEC)	14,555.66	8,333.32	(6,222.34)	18,795.92	(4,240.26)	25,000.00	10,444.34
NAT LDR COUN EXEC COMM	0.00	500.00	500.00	0.00	0.00	1,500.00	1,500.00
NAT LDR COUN/COVENANT	0.00	833.32	833.32	0.00	0.00	2,500.00	2,500.00
REGIONAL EXEC. MINISTERS	55.84	833.32	777.48	0.00	55.84	2,500.00	2,444.16
REMC ORIENTATION	410.45	666.68	256.23	0.00	410.45	2,000.00	1,589.55
AREA MINISTERS	0.00	833.32	833.32	0.00	0.00	2,500.00	2,500.00
NATIONAL EXECUTIVE COUNCIL	145.75	833.32	687.57	115.75	30.00	2,500.00	2,354.25
CAUCUS ADMINISTRATION	12,056.20	17,333.32	5,277.12	12,762.50	(706.30)	52,000.00	39,943.80
Total EXPENSES	**122,713.04**	**131,333.28**	**8,620.24**	**104,368.36**	**18,344.68**	**394,000.00**	**271,286.96**
Net Revenue & Expenses	**(259.21)**	**0.04**	**(259.25)**	**17,581.59**	**(17,840.80)**	**0.00**	**(259.21)**

AMERICAN BAPTIST CHURCHES, USA
Statement of Revenues and Expenditures
1/1/2017 - 4/30/2017

62 - Mission Resource Development

	Current Year Actual	YTD Budget - Original	YTD Budget Variance - Original	Prior Year Actual	Current Year Change	Total Budget $ - Original	Total Budget Variance - Original
REVENUE							
UNITED MISSION	192,627	206,067	(13,440)	191,172	1,455	618,200	(425,573)
OTHER INCOME	1,212	20,300	(19,088)	30,222	(29,010)	60,900	(59,688)
Total REVENUE	**193,839**	**226,367**	**(32,528)**	**221,394**	**(27,555)**	**679,100**	**(485,261)**
EXPENSES							
SALARIES AND BENEFITS	100,507	112,968	12,461	109,289	(8,783)	338,904	238,397
STAFF DEVELOPMENT	0	33	33	135	(135)	100	100
TRAVEL	16,626	13,000	(3,626)	20,982	(4,357)	39,000	22,374
CENTRAL SERVICE CHARGES	14,520	13,101	(1,419)	17,009	(2,489)	39,303	24,783
ABCC - OPERATING EXPENSE	7,103	4,019	(3,084)	7,376	(273)	12,057	4,954
DEPRECIATION/AMORT	309	550	241	548	(239)	1,650	1,341
MATERIAL-UM RESOURCES	0	4,000	4,000	8,625	(8,625)	12,000	12,000
NEWSLETTER EXPENSE	0	333	333	0	0	1,000	1,000
OTHER EXPENSE	59,874	72,351	12,477	51,453	8,421	217,054	157,180
RESERVE TRANSFER	0	6,011	6,011	0	0	18,032	18,032
Total EXPENSES	**198,939**	**226,367**	**27,428**	**215,418**	**(16,479)**	**679,100**	**480,161**
Net Revenue & Expenses	**(5,100)**	**0**	**(5,100)**	**5,976**	**(11,076)**	**0**	**(5,100)**

AMERICAN BAPTIST CHURCHES U.S.A.

American Baptist Mission Support

CATEGORY	YTD THRU APR 2017	YTD THRU APR 2016	$ Difference	% Difference
UM Basics	$2,303,401	$2,454,689	($151,288)	(6.16%)
Love Gift	$100,621	$140,619	($39,998)	(28.44%)
UM Designations	$0	$0	$0	#DIV/0!
TOTAL UM	$2,404,022	$2,595,308	($191,286)	(7.37%)
A.F.C.	$618,430	$709,690	($91,260)	(12.86%)
O.G.H.S.	$126,255	$146,861	($20,606)	(14.03%)
W.M.O.	$401,148	$457,212	($56,063)	(12.26%)
R.M.M.O.	$447,173	$475,496	($28,322)	(5.96%)
Region Offering	$548,217	$503,946	$44,271	8.78%
I.S.P.	$280,156	$311,673	($31,517)	(10.11%)
Specifics	$2,039,212	$1,856,787	$182,426	9.82%
Targeted Giving	$1,735,562	$1,844,780	($109,218)	(5.92%)
TOTAL ABMS	$8,600,176	$8,901,752	($301,576)	(3.39%)

Transformed by the Spirit
January 1, 2017 through December 31, 2017
January 1, 2016 through December 31, 2016
July 1, 2013 through December 31, 2015 (Phase II)
June, 2011 through June, 2013 (Phase I)

Statement of Revenues and Expenditures - Department 49 (Transformed by the Spirit)

	Project Code	Project Code Description	G/L Account	2017 Budget Amounts	Current Year Activity: Current Year Activity	Current Year Activity: Current Year Actual Non Budgeted	Current Year Activity: Current Year Actual (a)	Prior Year Activity: January, 2016 through December, 2016 Actual	Phase II: July, 2013 through December, 2015 Actual	Phase I: June, 2013 & Prior Year's Actual	Total Current and Prior Year's	
REVENUE												
Income from Reserve			50302		0.00	0.00	0.00	0.00	0.00	149,997.67	149,997.67	*
ABC Identity Campaign Funding			50350									
Miscellaneous Income			50400		0.00	387.45	387.45	957.75	0.00	0.00	1,345.20	
National Contributions			55152		0.00	0.00	0.00	0.00	0.00	212,500.00	212,500.00	
Other Contributions			55153	106,666.00	0.00	0.00	0.00	16,666.00	180,689.42	379,838.24	577,193.66	
National Advances	SS0063	National Advances	55153		0.00	0.00	0.00	0.00	0.00	150,000.00	150,000.00	
TOTAL REVENUE				**106,666.00**	**0.00**	**387.45**	**387.45**	**17,623.75**	**180,689.42**	**892,335.91**	**1,091,036.53**	
EXPENSES												
Travel - Executive	SS0046	Craig/Alan	60110	3,750.00	0.00	0.00	0.00	0.00	2,796.67	170.00	2,966.67	
Travel - Executive	SS0052	TS - Journey Team	60110		0.00	0.00	0.00	0.00	711.18	0.00	711.18	
Travel - Executive	Unassigned		60110		0.00	0.00	0.00	1,400.02	6,440.21	136.63	7,976.86	
Travel - Executive Field	Unassigned		60115		0.00	0.00	0.00	0.00	71.01	0.00	71.01	
Travel - Other	SS0046	Craig/Alan	60117	3,750.00	0.00	0.00	0.00	2,067.10	31,126.42	80,137.61	113,331.13	
Travel - Other	SS0049		60117		0.00	0.00	0.00	0.00	0.00	221.52	221.52	
Travel - Other	SS0052	TS - Journey Team	60117		0.00	0.00	0.00	0.00	2,342.57	358.00	2,700.57	
Travel - Other	SS0060	TS - Coaching	60117		0.00	0.00	0.00	300.00	637.90	13,086.26	14,024.16	
Travel - Other	Unassigned		60117		0.00	0.00	0.00	0.00	2,391.68	7,241.73	9,633.41	
Total Travel				**7,500.00**	**0.00**	**0.00**	**0.00**	**3,767.12**	**46,517.64**	**101,351.75**	**151,636.51**	
Telephone	SS0046	Craig/Alan	60250		0.00	0.00	0.00	0.00	0.00	127.49	127.49	
Telephone	SS0052	TS - Journey Team	60250		0.00	0.00	0.00	0.00	0.00	35.41	35.41	
Telephone	SS0060	TS - Coaching	60250		0.00	0.00	0.00	0.00	0.00	59.84	59.84	
Telephone	Unassigned		60250		0.00	0.00	0.00	16.42	267.10	513.87	797.39	
Total Telephone				**0.00**	**0.00**	**0.00**	**0.00**	**16.42**	**267.10**	**736.61**	**1,020.13**	
Office Supplies	Unassigned		60255	**100.00**	**0.00**	**0.00**	**0.00**	**0.00**	**187.49**	**0.00**	**187.49**	
Photocopy Expense	Unassigned		60275		**0.00**	**0.00**	**0.00**	**0.00**	**0.00**	**34.85**	**34.85**	
Printing/Literature	Unassigned		60270		**0.00**	**0.00**	**0.00**	**0.00**	**0.00**	**13,303.00**	**13,303.00**	
Miscellaneous Expense	Unassigned		60350		**0.00**	**0.00**	**0.00**	**900.98**	**270.00**	**106.40**	**1,277.38**	
Postage Expense	Unassigned		60240		**0.00**	**0.00**	**0.00**	**0.00**	**41.01**	**85.42**	**126.43**	
ROTS Expense	Unassigned		65180	**18,000.00**	**0.00**	**0.00**	**0.00**	**0.00**	**0.00**	**0.00**	**0.00**	
Advertising Expense	Unassigned		60276		**0.00**	**0.00**	**0.00**	**0.00**	**5,000.00**	**0.00**	**5,000.00**	
Consultancy Fee	SS0046	Craig/Alan	60387	7,200.00	0.00	0.00	0.00	0.00	211,312.71	412,650.00	623,962.71	
Consultancy Fee	SS0052	TS - Journey Team	60387		0.00	0.00	0.00	0.00	1,500.00	0.00	1,500.00	
Consultancy Fee	SS0060	TS - Coaching	60387		0.00	0.00	0.00	4,631.50	23,252.50	0.00	27,884.00	
Consultancy Fee	SS0067	Pastor Liasons	60387		0.00	0.00	0.00	0.00	4,732.50	0.00	4,732.50	
Total Consultancy				**7,200.00**	**0.00**	**0.00**	**0.00**	**4,631.50**	**240,797.71**	**412,650.00**	**658,079.21**	
Training Expense	SS0046	Craig/Alan	65093	1,000.00	0.00	0.00	0.00	0.00	0.00	30,950.00	30,950.00	
Training Expense	SS0046	Craig/Alan	65093		0.00	0.00	0.00	678.70	0.00	60,952.50	61,631.20	
Total Training				**1,000.00**	**0.00**	**0.00**	**0.00**	**678.70**	**0.00**	**91,902.50**	**92,581.20**	
Committee Meetings	SS0048	TS - Major Mtgs	65611	18,000.00	2,274.31	0.00	2,274.31	10,637.40	32,856.16	35,209.50	80,977.37	
Committee Meetings	SS0051	TS - Coaching	65611		0.00	0.00	0.00	0.00	0.00	25,450.93	25,450.93	
Committee Meetings	SS0052	TS - Journey Team	65611		0.00	0.00	0.00	0.00	11,763.63	22,617.36	34,380.99	
Committee Meetings	SS0060	TS - Coaching	65611		0.00	0.00	0.00	0.00	0.00	1,500.00	1,500.00	
Total Committee Mtgs.				**18,000.00**	**2,274.31**	**0.00**	**2,274.31**	**10,637.40**	**44,619.79**	**84,777.79**	**142,309.29**	
Reserve Transfer			69000	**5,000.00**	**0.00**	**0.00**	**0.00**	**0.00**	**0.00**	**149,997.67**	**149,997.67**	*
Video Production	Unassigned		65276	**5,000.00**	**0.00**	**0.00**	**0.00**	**0.00**	**0.00**	**43,035.25**	**43,035.25**	
TOTAL EXPENSES				**56,800.00**	**2,274.31**	**0.00**	**2,274.31**	**20,632.12**	**337,700.74**	**897,981.24**	**1,258,588.41**	
NET REVENUE & EXPENSES				**49,866.00**	**(2,274.31)**	**387.45**	**(1,886.86)**	**(3,008.37)**	**(157,011.32)**	**(5,645.33)**	**(167,551.88)**	
90% of Pledges + National Contributions							**0.00**	**14,999.40**	**162,620.48**	**854,352.09**	**1,031,971.96**	
Amount Spent/Expenses							**2,274.31**	**20,632.12**	**337,700.74**	**897,981.24**	**1,258,588.41**	
Available Funds to Use							**(2,274.31)**	**(5,632.72)**	**(175,080.26)**	**(43,629.15)**	**(226,616.45)**	

Development Office
2015 through 2017 Revenue (Budget and Actual)

Category	2015 Budget	2015 Actual	2016 Budget	2016 Actual	2017 Budget	2017 Actual	Department Budgeted to Receive Contributions
General Secretary Circles	$ 25,000	$ 19,369	$ 15,000	$ 8,133	$ 10,000	$ 1,300	41
Peace Initiatives *	30,000	50,050	7,000	147	-	-	44, 57
Cooperative Christianity	-	-	-	-	68,000	-	44
Transformed by the Spirit	202,500	94,322	140,000	1,497	50,000	387	49
Biennial (Ads) **	50,000	98,285	-	33,670	138,000	114,000	55
Charitable Trusts	-	-	20,000	20,000	40,000	-	57
ABCIS	5,000	-	5,000	-	20,000	-	57
ABWIM	-	-	-	56,020	50,000	34,350	80
ABCUSA Identity Campaigns	5,000	-	-	-	-	-	57
ABCUSA Office Area	10,000	-	10,000	-	-	-	57
ABCUSA Undesignated	30,000	-	17,000	-	-	-	57
Biennial (Boosters)*	20,000	-	-	-	-	-	57
Expectancy Fund Totals	10,000	-	-	-	-	-	57
MLK Lobby	50,000	-	-	-	-	-	57
Other Misc. Contributions	5,000	7,890	176,000	-	-	-	57
Other Targeted Giving	5,000	51,710	14,500	2,127	-	-	57
TBTS Specific	22,500	-	-	-	-	-	57
Total Contributions	**$ 470,000**	**$ 321,626**	**$ 404,500**	**$ 121,594**	**$ 376,000**	**$ 150,037**	

** Peace Initiatives were allocated to dept. 44 in 2015 and in dept. 57 in 2016*
*** Total actual income includes boosters, ads, and booths*