

# AMERICAN BAPTIST CHURCHES U.S.A.

---

## 2019 BUDGET

- **BUDGET HIGHLIGHTS**
- **AMERICAN BAPTIST MISSION SUPPORT**
  - **ESTIMATED INCOME**
- **UNITED MISSION DISTRIBUTION**
- **2019 ABCUSA OPERATING BUDGET**

## American Baptist Churches in the U.S.A.

### 2019 Budget Highlights

On average **UM** has been declining annually by 5.63% over the last five years from 2013 to 2017 (see chart below). The 2019 UM shows a decline of 1.33%. This is a result of using budgeted amounts instead of the actual UM numbers. The chart below shows the average decline of UM using actual amounts from 2013 - 2017.

Year	UM\$	Decrease %	Description
2019	\$7,177,740	1.33%	Budget
2018	\$7,375,700	3.30%	Budget
2017	\$7,627,711	7.19%	Actual *
2016	\$8,218,950	5.97%	Actual *
2015	\$8,740,960	4.54%	Actual *
2014	\$9,155,895	7.48%	Actual *
2013	\$9,896,076	2.99%	Actual *

*\*-Average actual decrease over 5 years is 5.63%.*

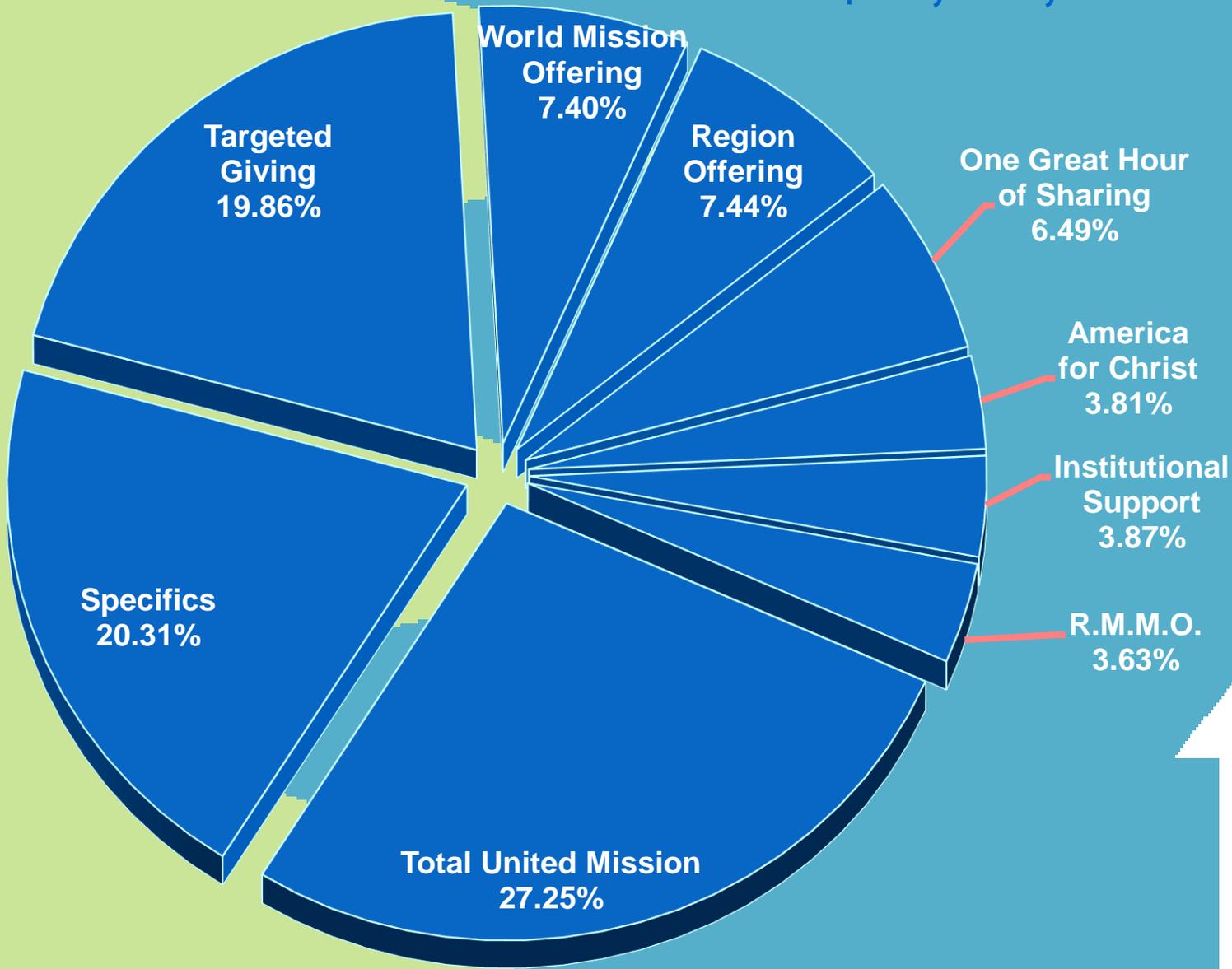
## American Baptist Mission Support ESTIMATED INCOME

GIVING CATEGORY	2019 PROJECTED	2018 APPROVED	2017 ACTUAL	2016 ACTUAL	2015 ACTUAL	2014 ACTUAL	2013 ACTUAL
Total United Mission	\$7,177,740	\$7,375,700	\$7,627,711	\$8,218,950	\$8,740,960	\$9,155,895	\$9,896,076
America for Christ	\$902,692	\$1,055,000	\$1,033,750	\$1,132,386	\$1,163,369	\$1,249,757	\$1,274,509
One Great Hour of Sharing	\$1,751,445	\$1,799,667	\$3,317,871	\$1,623,566	\$1,666,548	\$1,453,414	\$1,778,820
World Mission Offering	\$1,950,300	\$2,141,152	\$1,836,120	\$2,375,204	\$2,216,352	\$2,911,435	\$2,595,980
Retired Ministers & Missionaries Offering	\$976,533	\$1,006,533	\$1,024,706	\$1,059,444	\$1,105,147	\$1,128,257	\$1,141,296
Region Offering	\$2,004,300	\$2,064,104	\$2,080,371	\$1,947,116	\$1,972,161	\$1,952,676	\$1,849,662
Institutional Support	\$975,400	\$1,073,648	\$900,361	\$881,212	\$1,070,649	\$1,112,333	\$1,324,929
Specifics	\$5,350,200	\$5,703,676	\$5,535,088	\$5,443,040	\$6,120,087	\$7,020,575	\$6,273,309
Targeted Giving	\$5,250,300	\$5,505,688	\$5,099,000	\$5,761,837	\$5,249,538	\$4,557,082	\$4,217,883
<b>TOTAL ABMS</b>	<b>\$26,338,910</b>	<b>\$27,725,168</b>	<b>\$28,454,978</b>	<b>\$28,442,755</b>	<b>\$29,304,811</b>	<b>\$30,541,424</b>	<b>\$30,352,464</b>

\* Flexible Stewardship Plan category's giving rolled into appropriate United Stewardship Plan categories.  
Iglesias Bautistas de Puerto Rico is the only region remaining on the Flexible Stewardship Plan.

# 2019 ABMS Estimated Income

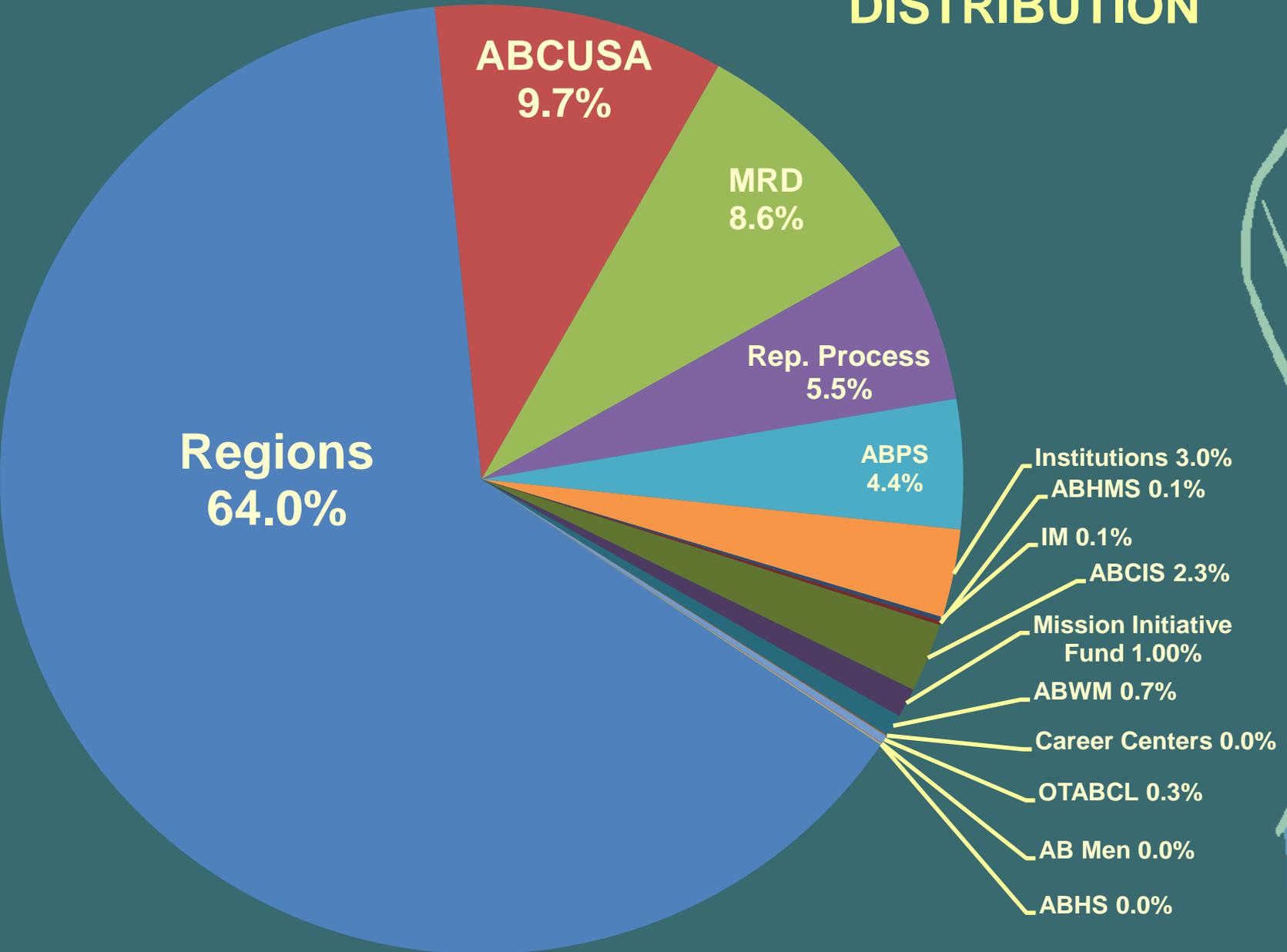
## \$26,338,910



# United Mission Proposed Distribution

American Baptist Churches Revenue Projections								
United Mission 2019 Estimated Distribution	2016 Actual	Percent Total Income	2017 Actual	Percent Total Income	2018 Estimated UM Allocation	Percent Total Income	2019 Estimated UM Allocation	Percent Total Income
1 <b>UNITED MISSION</b>	8,218,950		7,627,711		7,375,700		7,177,740	
2 <b>INSTITUTIONS - Kansas/ABCW</b>	265,965	3.24%	244,057	3.20%	221,000	3.00%	215,300	3.00%
3 <b>UM Less Institutions</b>	7,952,985	96.76%	7,383,654	96.80%	7,154,700	97.00%	6,962,440	97.00%
4 <b>15% LOVE GIFT - ABWM</b>	55,039	0.67%	49,119	0.64%	55,529	0.75%	53,830	0.75%
5 <b>UM Less Love Gift</b>	7,897,946	96.09%	7,334,536	96.16%	7,099,171	96.25%	6,908,610	96.25%
6 <b>1% MISSION INITIATIVE FUND</b>	82,190	1.00%	76,277	1.00%	73,600	1.00%	71,770	1.00%
7 <b>UM Less Mission Initiative Fund</b>	7,815,756	95.09%	7,258,259	95.16%	7,025,571	95.25%	6,836,840	95.25%
8 <b>REGIONS RETURN PERCENTAGE</b>	5,314,984	64.67%	4,871,264	63.86%	4,793,182	64.99%	4,593,754	64.00%
9 <b>UM Less Region Returns</b>	2,500,772	30.43%	2,386,995	31.29%	2,232,389	30.27%	2,243,087	31.25%
10 <b>1% NET UM TO ABCUSA (EBA &amp; ROC)</b>	1,455	0.02%	1,446	0.02%	1,023	0.01%	720	0.01%
11 <b>UM Less 1% Net UM to ABCUSA</b>	2,499,317	30.41%	2,385,549	31.27%	2,231,366	30.25%	2,242,367	31.24%
12 <b>COMMON SERVICES</b>								
13 <b>ABC Information Systems</b>	169,537	2.06%	159,788	2.09%	168,006	2.28%	168,006	2.34%
14 <b>Amer. Bapt. Personnel Services</b>	326,104	3.97%	316,985	4.16%	316,565	4.29%	316,565	4.41%
15 <b>Mission Resource Devl./Core</b>	623,179	7.58%	581,763	7.63%	618,200	8.38%	618,200	8.61%
16 <b>Orientation to AB Life</b>	25,322	0.31%	69,008	0.90%	20,000	0.27%	20,000	0.28%
17 <b>Representative Process</b>	396,204	4.82%	397,831	5.22%	394,083	5.34%	394,000	5.49%
18 <b>TOTAL COMMON SERVICES</b>	1,540,346	18.74%	1,525,374	20.00%	1,516,854	20.57%	1,516,771	21.13%
19 <b>UM Less Common Services</b>	958,971	11.67%	860,175	11.28%	714,512	9.69%	725,596	10.11%
20 <b>GENERAL</b>								
21 <b>ABCUSA</b>	815,151	9.92%	764,423	10.02%	687,012	9.31%	698,095	9.73%
22 <b>ABCUSA Operating Reserve</b>	-	0.00%	-	0.00%	-	0.00%	-	0.00%
22 <b>TOTAL GENERAL</b>	815,151	9.92%	764,423	10.02%	687,012	9.31%	698,095	9.73%
23 <b>UM Less General Ministries</b>	143,820	1.75%	95,752	1.26%	27,500	0.37%	27,501	0.38%
24 <b>NATIONAL</b>								
25 <b>AB Historical Soc.</b>	2,473	0.03%	1,237	0.02%	2,500	0.03%	2,500	0.03%
26 <b>AB Men</b>	2,964	0.04%	1,483	0.02%	2,500	0.03%	2,500	0.03%
27 <b>ABHMS</b>	60,376	0.73%	32,950	0.43%	10,000	0.14%	10,000	0.14%
28 <b>Career Centers</b>	10,144	0.12%	5,074	0.07%	2,500	0.03%	2,500	0.03%
29 <b>International Ministries</b>	70,618	0.86%	38,540	0.51%	10,000	0.14%	10,000	0.14%
30 <b>TOTAL NATIONAL</b>	146,575	1.78%	79,284	1.04%	27,500	0.37%	27,500	0.38%
31 <b>TOTAL</b>	8,221,705	100.03%	7,611,243	99.78%	7,375,700	100.00%	7,177,740	100.00%

# 2019 UNITED MISSION DISTRIBUTION



## American Baptist Churches in the U.S.A.

### 2019 Budget Highlights

Balancing the 2019 Budget requires an increase in the draw from the Building Proceeds Endowment from 4.5% to 5%; an increase of \$94,000; and a draw of 5% or \$138,000, from the expected 2019 proceeds from the sale of the Mission Center. Reserves in the amount of \$96,732 will be used in 2019 to fund onetime relocation costs of \$65,000; \$10,000 in property taxes; and \$40,411 for first quarter rent.

The increase in the draw from the Building Proceeds Endowment from 4.5% to 5% and drawing down 5% from the proceeds from the sale of the mission center is necessary to make up for the following increase in expenses and decrease in revenues:

\$156,000 Net increase in IT costs due to new IT Department

\$42,000 Increase in salaries and related benefits

\$76,000 Net decrease in Development Department operating revenue

The Budget reflects a \$36,000 reduction in rent and building operating costs for 2019 as a result of purchasing our own building. The reduction will increase by approximately \$10,000 to \$46,000 when we apply for property tax exemption which will be considered by the township in August 2019.

The 2019 Budget includes \$864,418 of income from the **Building Proceeds Endowment** and \$138,075 from the expected September 2019 **Mission Center Sale Proceeds**. This represents a drawdown of 5% from the Building Proceeds Endowment as well as the expected Mission Center Sale Proceeds for operations.

The **Development Department** is expected to raise \$115,000 for operations excluding the Biennial Mission Summit, down from the \$240,000 in the 2018 Budget.

**UM** general funding for ABCUSA is expected to decrease by \$20,000 in 2019 after decreasing by \$34,000 and \$50,000 respectively in 2018 and 2017. UM allocated to ABCUSA is projected to **decrease by \$102,000 (14%) in 2020** if we continue using the same allocation and if the decline rate remains the same.

**Salaries** in the proposed 2019 Budget reflect a 2% increase. The Human Resources consultant provided the data and made recommendations for salary increases. The data used is specific to non-profit organizations. Salaries increased by 1.9 %, 2.23%, 2.17%, and 2.2 %, in 2018, 2017, 2016, and 2015 respectively.

**Medical costs** for the 2019 Budget are increasing by about 15%. Medical costs in 2018 increased by 13%; increased in 2017 by 9.9%; and increased in 2016 by 2.3%.

**Office Relocation Costs:** The 2019 Budget includes estimated relocation costs of \$65,000.

**Information Technology** – Is a new department in the Budget. The IT department was added in the 2<sup>nd</sup> half of 2018 when the American Baptist Churches computer Center was discontinued.

**Building Management** – Is a new department in the Budget. The Building Management Department was created to manage the new ABCUSA office building that will be acquired at the end of the year.

SOURCE OF FUNDS

	2019 BUDGET	2018 BUDGET	2017 ACTUAL	2017 BUDGET	2016 ACTUAL	2016 BUDGET
REVENUE						
ABC INFORMATION	(228,941)	(228,941)	(229,180)	(248,941)	(215,582)	(228,941)
ACCOUNTING	(96,575)	(105,211)	(137,925)	(116,213)	(125,216)	(112,638)
ASSOC. GEN SEC	(104,464)	(112,612)				
BIENNIAL	(414,500)		(809,666)	(790,100)		
BUILDING MANAGEMENT	(50,000)					
COOPERATIVE CHRISTIANITY	(40,000)	(76,667)	(17,417)	(84,667)	(21,219)	(16,667)
DENOMINATIONAL EMPHASIS	(25,000)	(136,667)	(38,413)	(106,666)	(17,624)	(156,666)
DEVELOPMENT OFFICE	(10,000)	(15,000)	-			(249,500)
GENERAL COSTS	(1,248,507)	(982,130)	(926,619)	(959,577)	(1,180,357)	(830,784)
GENERAL SECRETARY	(123,722)	(119,237)	(25,707)	(35,000)	(10,057)	(35,000)
HUMAN RESOURCES	(45,000)	(45,000)	(45,034)	(37,485)	(78,093)	(176,237)
INFORMATION TECH	(58,000)					
MISSION RESOURCE DEVELOPMENT	(715,766)	(671,351)	(621,485)	(679,100)	(640,122)	(661,868)
NAS	(25,980)					
PER DIEM		(140,000)	(169,139)	(134,000)	(152,193)	(120,000)
PRODUCT SALES					(427)	
REGIONAL MINISTRIES	(61,974)	(60,758)	(200)			
REPRESENTATIVE PROCESS	(394,000)	(394,000)	(395,379)	(394,000)	(397,625)	(394,083)
TRANSITION MINISTRIES	(676,500)	(897,000)	(845,960)	(876,500)	(872,390)	(801,200)
TRAVEL & CONFERENCE PLANNING	(298,000)	(291,000)	(291,000)	(291,000)	(310,208)	(309,288)
UNITED MISSION - OGS	(831,500)	(845,750)	(881,183)	(892,699)	(916,717)	(930,671)
WOMEN IN MINISTRY	(159,813)	(157,480)	(123,904)	(170,307)	(170,329)	(122,318)
<b>TOTAL</b>	<b>(5,608,242)</b>	<b>(5,278,804)</b>	<b>(5,558,213)</b>	<b>(5,816,255)</b>	<b>(5,108,160)</b>	<b>(5,145,861)</b>

USE OF FUNDS

	2019 BUDGET	2018 BUDGET	2017 ACTUAL	2017 BUDGET	2016 ACTUAL	2016 BUDGET
EXPENSES						
ABC INFORMATION	252,899	276,148	251,899	273,788	245,229	258,468
ACCOUNTING	410,218	445,909	456,491	419,744	429,220	449,430
ASSOC. GEN SEC	324,449	345,496	-	-	-	-
BIENNIAL	413,990	-	841,152	819,750	-	-
BUILDING MANAGEMENT	163,413	-	-	-	-	-
COOPERATIVE CHRISTIANITY	89,500	103,667	102,468	123,667	139,690	119,067
DENOMINATIONAL EMPHASIS	15,000	18,000	16,536	56,800	20,632	114,200
DEVELOPMENT OFFICE	242,419	278,520	266,403	325,487	261,630	326,153
GENERAL COSTS	228,600	282,233	283,596	220,137	327,958	206,927
GENERAL SECRETARY	406,668	408,026	401,339	411,354	404,389	444,026
HUMAN RESOURCES	48,721	48,000	53,446	45,552	232,634	181,132
INFORMATION TECH	286,447	-	-	-	-	-
LEGAL SERVICES	-	-	-	-	-	-
MISSION RESOURCE DEVELOPMENT	715,766	671,351	621,485	679,100	640,122	661,868
NAS	18,951	-	-	-	-	-
PER DIEM	-	134,000	162,070	128,000	146,362	114,000
REGIONAL MINISTRIES	273,757	253,038	348,600	327,723	324,628	334,937
REPRESENTATIVE PROCESS	390,325	371,500	379,007	394,000	375,268	393,083
TRANSITION MINISTRIES	666,328	880,944	851,207	859,303	905,350	752,687
TRAVEL & CONFERENCE PLANNING	301,340	302,343	287,448	310,555	292,386	363,615
TREASURER-S OFFICE	322,919	326,772	322,251	328,021	312,832	318,993
WOMEN IN MINISTRY	133,263	132,857	133,345	122,926	112,059	107,275
<b>TOTAL</b>	<b>5,704,973</b>	<b>5,278,804</b>	<b>5,778,744</b>	<b>5,845,907</b>	<b>5,170,389</b>	<b>5,145,861</b>
<b>NET DEFICIT (EXCESS)</b>	<b>96,731</b>	<b>-</b>	<b>220,531</b>	<b>29,652</b>	<b>62,229</b>	<b>(0)</b>

Source  
Of  
Funds

Use  
Of  
Funds

# General Secretary

		2019 BUDGET	2018 BUDGET	2017 BUDGET	2017 ACTUAL	2016 BUDGET	2016 ACTUAL
<b>REVENUE</b>							
50009	SPECIFIC			-	(14,825.00)		
50016	TARGETED GIVING	(7,500.00)	(15,000.00)	(25,000.00)	(7,832.22)	(14,000.00)	(9,230.00)
50025	REIMBUR. FROM	(101,222.00)	(99,237.00)				
50303	HONORARIUM	(5,000.00)	(5,000.00)		(3,050.00)		
50400	MISCELLANEOUS INCOME				-		(527.49)
55153	OTHER CONTRIBUTIONS	(10,000.00)		(10,000.00)	-	(21,000.00)	(300.00)
<b>REVENUE Total</b>		<b>(123,722.00)</b>	<b>(119,237.00)</b>	<b>(35,000.00)</b>	<b>(25,707.22)</b>	<b>(35,000.00)</b>	<b>(10,057.49)</b>
<b>EXPENSE</b>							
60100	STAFF DEV - EXEC - TUITION	2,000.00	2,200.00		675.81		
60102	STAFF DEV-EXEC-DUES,SUBS,BKS			200.00	-	200.00	156.99
60104	STAFF DEV - STAFF MEETING				342.39		392.36
60110	TRAVEL - EXECUTIVE STAFF	40,000.00	40,000.00	40,000.00	34,357.73	40,000.00	36,200.23
60111	TRAVEL - SUPPORT STAFF	6,000.00	4,000.00	4,000.00	3,382.84	4,000.00	2,529.09
60117	TRAVEL - OTHER				102.72		
60224	RESOURCES/BOOKS EXPENSE	200.00	200.00	200.00	-	100.00	615.30
60230	RENT - BUILDING OCCUPANCY	3,602.00	11,873.00	15,478.00	14,084.78	13,446.00	14,361.44
60240	POSTAGE EXPENSE	1,000.00	1,500.00	1,000.00	388.50	1,000.00	995.48
60250	TELEPHONE-TOLLS, SPECIAL EXP.	1,200.00	1,200.00	1,200.00	1,139.27	1,200.00	1,286.95
60255	OFFICE SUPPLIES	3,000.00	2,500.00	2,500.00	3,432.74	1,000.00	2,476.04
60261	ABCC - OPERATING EXPENSE	-	8,038.00	8,038.00	8,037.96	9,157.00	4,019.04
60264	COMPUTER HD/SFT MAINTENANCE				178.26		
60265	BLACKBERRY CHARGES		1,200.00	1,200.00	73.20		
60270	PRINTING/LITERATURE EXPENSE				-		304.63
60275	PHOTOCOPIES EXPENSE	1,800.00	1,400.00		1,749.16		1,013.42
60305	COMPUTER-HARDWARE-AMORTIZATION	908.00	750.00		907.87	251.00	753.84
60315	OFFICE EQUIPMNENT MAINTENANCE						
60350	MISCELLANEOUS EXPENSE	1,500.00	1,500.00	500.00	1,473.56	500.00	1,835.81
60351	DISCRETIONARY EXPENSE	12,000.00	10,000.00	7,000.00	3,948.98	10,000.00	971.20
60352	BIENNIAL EXPENSE				198.45		
60365	PASTORAL WORK	10,000.00					
60387	CONSULTANCY FEE	-	1,000.00		1,000.00		1,000.00
60389	HUMAN RESOURCES	3,332.00	3,600.00	1,500.00	3,333.36	1,865.00	2,599.07
65274	TASK FORCES EXPENSE						
65499	PAST PRESIDENT'S EXPENSE	5,000.00	5,000.00	5,000.00	8,047.44		6,237.27
65504	BD EXEC COMMITTEE						
65637	MEALS						
60000	SALARIES	265,200.00	245,525.00	254,460.00	260,182.86	303,125.00	269,621.58
60001	BENEFITS - RETIREMENT	42,432.00	39,284.00	40,714.00	40,946.32	45,794.00	33,135.29
60002	BENEFITS - MEDICAL	-	5,772.00	6,099.00	317.61	5,445.00	5,957.16
60004	BENEFITS - FICA	4,409.00	18,783.00	19,466.00	10,917.94	4,980.00	15,964.23
60006	BENEFITS - WORKER-S COMP	3,085.00	2,701.00	2,799.00	2,119.40	1,963.00	1,962.96
60007	BENEFITS - SUPPLEMENTAL RETIRE						
<b>EXPENSE Total</b>		<b>406,668.00</b>	<b>408,026.00</b>	<b>411,354.00</b>	<b>401,339.15</b>	<b>444,026.00</b>	<b>404,389.38</b>
<b>GRAND Total</b>		<b>282,946.00</b>	<b>288,789.00</b>	<b>376,354.00</b>	<b>375,631.93</b>	<b>409,026.00</b>	<b>394,331.89</b>

# Mission Resource Development: Revenue & Expenses

			2019	2018	2017	2017	2016	2016
			BUDGET	BUDGET	BUDGET	ACTUAL	BUDGET	ACTUAL
<b>REVENUE</b>								
50016	TARGETED GIVING		-	(2,300.00)	(2,000.00)	(1,120.00)	(1,000.00)	(2,392.00)
50301	INCOME FROM ENDOWMENTS/ANNUITY		(1,000.00)	(1,300.00)	(1,200.00)	(1,304.48)	(1,200.00)	(1,315.60)
50302	INCOME FROM MISSION/RESER/GRAN		(96,566.00)	(49,551.00)	(57,000.00)		(38,468.00)	(11,524.88)
50312	UM UNDESIGNATED - WMS		(618,200.00)	(618,200.00)	(618,200.00)	(618,200.00)	(618,200.00)	(624,154.38)
50400	MISCELLANEOUS INCOME					(90.00)	(2,000.00)	(735.50)
55153	OTHER CONTRIBUTION					(770.40)		
55219	WEB ADVERTISING				(700.00)		(1,000.00)	
<b>REVENUE Total</b>			<b>(715,766.00)</b>	<b>(671,351.00)</b>	<b>(679,100.00)</b>	<b>(621,484.88)</b>	<b>(661,868.00)</b>	<b>(640,122.36)</b>
<b>EXPENSE</b>								
60100	STAFF DEV - EXEC - TUITION							
60015	PER DIEM LABOR		2,500.00	3,000.00		5,434.47		11,109.55
60101	STAFF DEV - SUPPORT - TUITION		1,400.00	1,200.00			800.00	
60102	STAFF DEV-EXEC-DUES,SUBS,BKS				100.00			135.00
60104	STAFF DEV - STAFF MEETING							
60110	TRAVEL - EXECUTIVE STAFF		7,000.00	-	30,000.00	13,211.82	40,000.00	33,147.64
60111	TRAVEL - SUPPORT STAFF			3,000.00	7,000.00	2,300.16	5,000.00	3,910.49
60115	TRAVEL - EXECUTIVE FIELD			-	2,000.00	4,389.56	5,000.00	5,627.56
60117	TRAVEL-OTHER		2,000.00	2,000.00		871.68		9,915.53
60224	RESOURCES/BOOKS EXPENSE		200.00	100.00	200.00	50.29		85.00
60230	RENT - BUILDING OCCUPANCY		19,694.00	15,471.00	20,168.00	18,352.92	17,520.00	18,713.50
60240	POSTAGE EXPENSE		10,000.00	10,000.00	10,000.00	4,261.53	5,000.00	8,330.62
60242	CENTRAL SERVICE CHARGE		35,000.00	35,000.00	39,303.00	37,547.32	38,635.00	43,081.56
60250	TELEPHONE-TOLLS, SPECIAL EXP.		2,500.00	2,500.00	1,000.00	3,041.19	1,500.00	2,335.39
60252	TELEPHONE-INTERNET							
60255	OFFICE SUPPLIES		2,000.00	2,000.00	1,200.00	2,198.20	2,000.00	2,266.50
60261	ABCC - OPERATING EXPENSE			8,038.00	12,057.00	21,309.00	28,712.00	22,128.00
60262	COMPUTER HARDWARE PURCHASES							
60263	COMPUTER SOFTWARE PURCHASES							
60264	COMPUTER HD/SFT MAINTENANCE		15,270.00	15,270.00	15,270.00	15,499.72	14,500.00	12,030.36
60265	CELLULAR CHARGES		1,100.00	1,000.00	1,500.00	1,507.20	1,500.00	201.65
60266	COMPUTER SUPPLIES					49.99		
60268	WEB SITE DESIGN/MAINT		10,000.00	10,000.00	8,000.00	6,446.53	8,000.00	7,147.55
60270	PRINTING/LITERATURE EXPENSE		5,000.00	5,000.00	5,000.00	3,408.90		10,672.47
60273	MEDIA PRODUCT PRODUCTION		3,000.00	8,000.00	10,000.00	450.00	35,000.00	550.00

# Mission Resource Development: Revenue & Expenses

EXPENSE								
60275	PHOTOCOPIES EXPENSE	750.00	1,000.00	750.00	638.84	1,500.00	781.93	
60276	ADVERTISING	2,000.00	2,000.00	2,000.00	800.00			
60305	COMPUTER-HARDWARE-AMORTIZATION	2,000.00	2,000.00	1,650.00	1,142.23	3,100.00	1,643.88	
60312	BUILDING FURN & EQUIP DEPRECIA							
60315	OFFICE EQUIPMENT MAINTENANCE							
60350	MISCELLANEOUS EXPENSE	500.00	500.00		230.29			
60351	DISCRETIONARY EXPENSE	500.00	500.00	500.00	278.29	300.00	878.15	
60352	BIENNIAL EXPENSE	20,000.00	5,000.00	25,000.00	16,034.19	12,534.00	846.49	
60370	BANK CHARGES							
60380	PROFESSIONAL FEE - LEGAL							
60384	ACCOUNTING SERVICE FEE	12,967.00	12,688.00	12,371.00	12,370.68	12,106.00	12,105.96	
60386	TRAVEL & CONF PLANNING	15,000.00	15,000.00	15,000.00	15,000.00		12,534.00	
60387	CONSULTANCY FEE	20,000.00	20,000.00	55,000.00	53,661.56	35,000.00	52,484.96	
60389	HUMAN RESOURCES	3,332.00	3,600.00	5,595.00	5,000.04	5,595.00	5,297.26	
60563	ECUM PROG-BAPTIST MUSLIM							
65090	RECRUITING EXPENSE						53.00	
65223	CONTRACT WRITERS/EDITING	3,000.00	3,000.00	2,000.00	640.00	8,000.00	3,375.00	
65272	ECUMENICAL STEWARSHIP CENTER	4,500.00	3,000.00	5,000.00	5,000.00	5,000.00	5,000.00	
65273	TITHING SEMINARS EXPENSE	1,000.00	1,000.00					
65274	TASK FORCES EXPENSE			1,000.00	1,116.15	3,000.00	992.61	
65275	MATERIAL-PRINTING RESALE EXP.						375.00	
65277	MATERIAL-LOVE GIFT MATERIAL EX	500.00	3,000.00		4,168.00	1,000.00		
65278	MATERIAL-UM RESOURCES	12,000.00	10,000.00	12,000.00	10,947.33	10,000.00	11,575.07	
65280	NEWSLETTER EXPENSE	5,000.00	5,000.00	1,000.00				
65283	ALLOCATION EXPENSE	257,660.00	252,607.00					
65284	IT EXPENSE ALLOCATION	35,000.00	15,000.00					
65314	REGION STAFF TRAINING-CONSULT			500.00		2,000.00		
65427	SERVICE CONTRACTS - OTHERS	12,000.00	10,000.00	20,000.00	10,416.65	15,000.00	729.00	
65622	LABOR					5,000.00		
65637	MEALS				100.22			
69000	RESERVE TRANSFER			18,032.00	92,393.13			
60000	SALARIES	130,635.00	128,074.00	256,663.00	180,994.88	264,054.00	272,456.15	
60001	BENEFITS - RETIREMENT	20,902.00	20,492.00	41,066.00	28,255.12	40,648.00	28,975.12	
60002	BENEFITS - MEDICAL	28,342.00	25,104.00	27,000.00	31,636.70	23,691.00	28,415.44	
60004	BENEFITS - FICA	9,994.00	9,798.00	9,175.00	8,261.44	9,430.00	8,471.97	
60006	BENEFITS - WORKER-S COMP	1,520.00	1,409.00	5,000.00	2,068.66	1,743.00	1,743.00	
EXPENSE Total		715,766.00	671,351.00	679,100.00	621,484.88	661,868.00	640,122.36	
GRAND Total		-	-	-	-	-	-	

# Representative Process

		2019 BUDGET	2018 BUDGET	2017 BUDGET	2017 ACTUAL	2016 BUDGET	2016 ACTUAL
<b>REVENUE</b>							
50016	TARGETED GIVING				(1,379.44)		(1,421.57)
50311	UM UNDESIGNATED - RP	(394,000.00)	(381,513.00)	(394,000.00)	(394,000.00)	(394,083.00)	(396,203.73)
55607	OFFERINGS REVENUE						(1,000.00)
<b>REVENUE Total</b>		<b>(394,000.00)</b>	<b>(381,513.00)</b>	<b>(394,000.00)</b>	<b>(395,379.44)</b>	<b>(394,083.00)</b>	<b>(398,625.30)</b>
<b>EXPENSE</b>							
60015	PER DIEM LABOR					1,000.00	
60100	STAFF DEV - EXEC - TUITION				-		349.30
60110	TRAVEL - EXECUTIVE STAFF				-		(224.20)
60117	TRAVEL-OTHER						
60240	POSTAGE EXPENSE	275.00	275.00	275.00	163.08	275.00	
60250	TELEPHONE-TOLLS, SPECIAL EXP.	800.00	750.00	200.00	811.16	200.00	727.80
60255	OFFICE SUPPLIES						
60270	PRINTING/LITERATURE EXPENSE	1,500.00	-	1,500.00		1,500.00	
60275	PHOTOCOPIES EXPENSE	750.00	1,000.00	1,600.00	374.93	1,600.00	622.67
60280	INSURANCE - CONTENTS					1,700.00	
60283	INSURANCE - TRAVEL	2,000.00	1,375.00				
60350	MISCELLANEOUS EXPENSE	500.00	600.00		198.25	1,247.00	627.76
60352	BIENNIAL EXPENSE		-	25,000.00	220.20	25,069.00	25,069.00
60380	PROFESSIONAL FEE - LEGAL	60,000.00	60,000.00	60,000.00	34,612.46	70,000.00	49,988.70
60386	TRAVEL & CONF PLANNING	50,000.00	50,000.00	50,000.00	50,000.04	26,042.00	26,042.00
60387	CONSULTANCY FEE	5,000.00					
65637	MEALS						325.40
65274	TASK FOR EXPENSE				-		744.43
65499	PAST PRESIDENT'S EXPENSE	3,500.00	3,500.00	3,500.00	10,211.07	3,500.00	9,719.03
65500	PRESIDENT'S EXPENSE	10,000.00	10,000.00	10,000.00	8,180.63	10,000.00	11,066.20
65501	VICE PRESIDENT'S EXPENSE	3,500.00	3,500.00	3,500.00	1,462.39	3,500.00	1,367.78
65502	BOARD EXPENSE	85,000.00	80,000.00	75,000.00	115,081.54	75,000.00	79,716.86
65503	BOARD ORIENTATION						
65504	BOARD EXECUTIVE COMM.	27,000.00	22,000.00	22,000.00	26,076.18	27,000.00	18,318.01
65505	PROGRAM EXECUTIVE COMM.				2,381.51		
65506	MISSION TABLE	36,000.00	36,000.00	36,000.00		36,000.00	
65507	NOMINATING COMMITTEE					500.00	
65510	BIENNIAL PROGRAM COMM.	6,000.00	6,000.00	5,925.00	3,179.68	5,000.00	18,085.68
65511	FINANCE COMMITTEE					200.00	
65512	CHRISTIAN UNITY COMM.				132.61		
65519	GEN SECRETARY SEARCH COMMITTEE				52,801.97		58,978.10
65531	COMM ON DEMONSTRATIONAL UNITY						
65533	TASK FORCE CONTINGENCY	9,000.00	9,000.00	9,000.00	-	9,000.00	
65541	NAT LDRSHIP COUNCIL (GEC)	24,000.00	24,000.00	25,000.00	19,187.11	30,000.00	20,668.98
65543	NAT LDRSHIP COUN EXEC COM (GEC)			1,500.00		1,500.00	
65548	NAT LDR COUN/COVENANT REVIEV	2,500.00	2,500.00	2,500.00		2,500.00	
65550	REGIONAL EXEC. MINISTERS COUN	2,500.00	2,500.00	2,500.00	660.84	2,500.00	1,051.93
65551	REMC ORIENTATION	2,000.00	2,000.00	2,000.00	410.45	2,000.00	
65552	AREA MINISTERS	2,000.00	2,000.00	2,500.00		2,750.00	
65553	NATIONAL EXECUTIVE COUNCIL	2,500.00	2,500.00	2,500.00	251.75	2,500.00	248.33
65554	GEC Orientation				1,094.00		
65555	CAUCUS ADMINISTRATION	54,000.00	52,000.00	52,000.00	51,515.23	52,000.00	51,899.00
<b>EXPENSE Total</b>		<b>390,325.00</b>	<b>371,500.00</b>	<b>394,000.00</b>	<b>379,007.08</b>	<b>394,083.00</b>	<b>375,392.76</b>
<b>GRAND Total</b>		<b>(3,675.00)</b>	<b>(10,013.00)</b>	<b>-</b>	<b>(16,372.36)</b>	<b>-</b>	<b>(23,232.54)</b>